



1. What work has CIA done in following European standards developments:  
The tri-partite accord and CENELEC.
2. What related economic reporting has been done by the Agency:  
NTB's--standards and licensing regulations, their economic impact,  
U.S.G. negotiation posture both bilateral and through the GATT and/or  
the European community.
3. If no assessments have been done by CIA, what agencies and individuals  
have been following the matter closely as it relates to Defense, NATO,  
Security, etc.
4. If any evaluative work has been done within the Agency, what has it been:  
Economic?, Political?, Strategic?
5. What consideration has been given to U.S. economic interests by the  
Agency in light of U.S. military specifications to the rival system to  
U.S. military specifications now being established by the Europeans?
  - a. What economic impact has U.S. military specifications  
had on NATO government procurements and to what extent has the  
development of European national standards had a negative trade  
effect on U.S. balance of payments most specifically in the current  
account.

b. What share of western European government procurement of a military nature has been held by American corporations; of that total, what share of the manufacturing is done by American subsidiaries located in Europe.

c. To what extent has consideration been given to the meaning of European discontent with U.S. military specifications and their subsequent shifts in their own procurement programs and possibly their own defense consideration.

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## Remarks:

Per your suggestion, Rich Gilmore, on the Senate Foreign Relations Committee staff, dictated the attached list of questions to us over the phone (some of them are the same questions he asked originally to which I responded we had no interest). If you have someone who could be made available to talk to Gilmore on any of the other areas of his questions, I would be most grateful.

/S/

Acting Legislative Counsel

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